



Practice Rides “The Wave of the Future,” Increases Revenue by 20% with Misys Healthcare Systems’ Solutions

The physicians at Westglen Gastrointestinal Consultants are young, and, as Dr. Mark Molos, one of the leading practitioners there, explained, “We face many years of doing this, and the paperwork keeps escalating.” Neither he nor his colleagues wanted to face those “many years” from underneath mounds of patient charts, filled with information that can often be hard to transcribe accurately or share quickly. “It was time,” Dr. Molos said, “to make the move to electronic medical records management.”

Westglen Gastrointestinal Consultants is a medium-sized practice with offices in Kansas and Missouri. The practice boasts five doctors; one nurse practitioner; two RNs; a physician’s assistant; six medical assistants; and two billing agents. More than 4,000 patient visits per month keep all of them on their toes.

CASE STUDY: GASTROINTESTINAL

WestGlen Gastrointestinal Consultants, P.A.

Business is thriving – too much to simply rely on traditional paper charts, according to Dr. Molos. “We needed to gain some control over the paperwork, increase efficiency and gain access to patient information from multiple locations. We’ve been able to do this with Misys Healthcare Systems’ technology, and we’ve been very, very happy.”

Like thousands of practices throughout the country, the staff at Westglen Gastrointestinal Consultants relies on Misys’ solutions for practice management and electronic medical records management. The practice uses Misys EMR, a flexible EMR system that expedites record keeping processes and enables them to retrieve and input patient data anywhere, anytime, from a PC, handheld or wireless device. Seamlessly integrated with Misys EMR is Misys PM, software that helps improve administrative efficiency, including scheduling, billing processes, and more.

Profile

- 5 Physicians
- 1 Nurse Practitioner
- 2 Registered Nurses
- 1 Physician’s Assistant
- 6 Medical Assistants
- 2 Billing Agents

Specialty

- Gastroenterology

Misys Optimum™ Products

- Misys EMR™
- Misys PM™

Locations

- Shawnee, Kan.,
- North Kansas City, Mo.

This integration was an important factor in Dr. Molos' decision to implement the technology. Having used Misys' practice management technology in the past, Dr. Molos knew that the company could deliver on all fronts when it came time for him to purchase an EMR system. "We looked at several other companies, but we already had experience with Misys and wanted our billing to connect directly to our EMR system. We also wanted a company that we knew would provide good service. Anytime you buy software like this, the most important thing is the service you receive after the deal is done. Our experience with Misys Healthcare Systems had been so good before, and it's excellent now. Our sales team is wonderful, always readily available and easy to contact."

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Since implementing Misys EMR, Dr. Molos and his team have done away with the vast majority of their paper charts, and the practice expects to have all patient records in electronic format within a couple of months. "We don't use paper charts anymore," he explained. "It's nice to be able to pull up a patient's history from wherever we are. This decreases redundancy (in what we tell our patients) and makes the patient's visit much more efficient. You're not asking them the same questions you asked in the past, which makes us able to concentrate on a patient's problems like never before."

Since implementation, Dr. Molos has seen significant benefits in terms of revenue generation and improved efficiency. "Our revenue has increased about 20 percent. The doctors feel more comfortable in coding. For example, Misys EMR's code assist feature lets you go through and look at your report (to detect any errors). Now we can correctly code appropriately higher with excellent documentation because of Misys EMR."

"Our revenue has increased about 20 percent."

"We're also much more efficient," Dr. Molos continued. "We're now connected in so many different places. Our staff no longer has to worry about faxing paper charts, and our doctors are able to access patient information from home. The quicker the information is available, the less steps you have to take, and the better the practice will run."

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In the end, Dr. Molos said that he would not hesitate to turn to Misys Healthcare Systems again if necessary. "It's the right thing to do. We're now at the front edge of the whole deal. This is definitely the wave of the future."

Visit us online at www.misyshealthcare.com to learn more about Misys' clinical and practice management solutions, or call (800) 334-8534.



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